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4 Persuasion ing, for the information of himself and his family, these words, after the date of Mary's birth—
'Married, December 16, 1810, Charles, son and heir of Charles Musgrove, Esq. Persuasion, in its various
linguistic forms, enters our lives daily. Politicians and the news media attempt to change or confirm our beliefs,
while advertisers try to bend our tastes toward buying their products. This book is available for free download in
a number of formats - including epub, pdf, azw, mobi and more. You can also read the full text online using our
ereader. Die Arbeit geht der zentralen Frage nach, wie sich persuasive sprachliche Handlungen modellieren
lassen und wie eine musterorientierte Beschreibung dieses komplexen Sprechhandlungstyps erfolgen kann.